



May 3, 2018

Susan Bladholm
The Frog Ferry
4430 SW Selling Court
Portland, OR 97221

Dear Susan,

We appreciate your leadership in taking the initiative to spearhead the establishment of a passenger ferry service for the Portland-Vancouver region. As a maritime manufacturer, we see how communities around the world benefit from efficient, cost-effective marine transit that leverages the natural highways that rivers and other waterways provide. We also are very aware that utilizing such assets is increasingly an important strategy in regions where congestion is deteriorating the quality of life of citizens. We have many employees who would take a great deal of pride in manufacturing and maintaining a ferry operating in their own backyard and many who would benefit from using the ferry for their daily commute as is the case for Vigor employees in Washington and Alaska.

Vigor is a leading builder of ferries and serves customers such as Washington State Ferries, the Alaska Marine Highway System and the San Francisco Bay Area's Water Emergency Transport Authority (WETA) by building both passenger-only and passenger + car ferries for these customers. Among the largest ferry systems in the world, the Washington State Ferry System serves 25 million passengers per year, greatly contributing to the region's transportation system. While Portland's geography is much different than San Francisco, Seattle or SE Alaska, the river provides a great opportunity to move commuters, take cars off the road and increase quality of life in addition to facilitating the attraction of new business and investment.

Portland, as well as Vigor, was founded along the banks of the river and we should leverage our River City brand and turn the focus back to the river by getting people back on the water. We would like to be part of this solution and are especially interested in bringing the most sustainable practices to the Frog Ferry operations.

Vigor supports the Frog Ferry initiative and we look forward to working with you in support of this effort.

Sincerely,



Frank Foti
Chief Executive Officer