

Frog Ferry needs a Portland City Council partnership.

- 1) Use city docks for Frog Ferry operations.
- 2) Partner with city on federal funding request using City docks as the match.
- 3) Have the City oversee the federal funding and budget allocation to Frog Ferry.

2017-2018: Completed

- Ferry Operation Research
- Community Outreach
- Best Practice Case Study Report
- Demand Modeling Study



2019-2020: Completed

- Operational Feasibility Report
- Finance Report/Plan
- River Reconnaissance Report
- Emergency Response Report

2021-2023: Completed

- Community Outreach
- Pilot Project Plan: Cathedral Park to RiverPlace
- Community Benefit Plan
- Regulatory Agency planning
- OHSU Employee Survey



2024-2027: Pending New City **Council Champions**

- City Council partnership for federal funding
 - FTA Match Funding Request \$7M



- Dock upgrade/construction
- Vessel designed/RFP/ordered
- Ferry Operator RFP
- Home port plan/design/ partnerships
- Ticketing/Marketing Plan



- Increase community resilience
- Reduce CO2 emissions
- Create jobs
- Provide transit for underserved communities
- Build community livability
- Foster river stewardship





City Funding Match Unlocks:

- Federal funding
- State/Local grant funds
- Foundations
- Corporate sponsors
- Less CO2 and congestion
- Fun!



How Much will it Cost?

2 boats for 2 years of Operations

Expenses

| Capital Expenditures | | OPEX: | |
|--|---------|---|-------|
| Vessels (2 new construction) | _\$6.5M | Planning & Mobilization (non-recurring expenses)_ | _\$5M |
| Dock Improvements/Infrastructure | _\$2.0M | Operations Expenditures (Total for 2027-2028: | \$13M |
| Dock Usage (\$7M value of using two existing docks)_ | _NA | *\$6.5M off-set by ticket sales) | |
| Project Management/Planning | _\$4.0M | Project Management | _\$5M |
| Ticketing | _\$1.0M | Community Outreach/Events | _\$1M |
| Community Outreach Events | _\$1.5M | | |
| Total for 2024-2026: \$25M | | Total for 2027-2028: \$24M | |
| Total for 2024-2028: \$49M — | | | |

Projected Funding

4P Partnership Model

These are examples of funding sources available that are a fit for an electric passenger ferry. The funding is therebut we need a public agency partner to be eligible to apply for most.

Philanthropic: Regional Foundations

Public:

- City of Portland: PCEF and in-kind use of docks (match for federal funding request)
- State of Oregon:
 - Passenger Ferry Grant Program (Section 5307): Average Award \$500K-10M
 - Department of Energy (DOE) Vehicle Technologies Office (VTO)
 - Better Utilizing Investments to Leverage Development (BUILD) Grants: Average Award \$1-25M
 - Maritime Administration (MARAD) America's Marine Highway Program: Average Award \$1-5M
 - Environmental Protection Agency (EPA) Diesel Emissions Reduction Act (DERA) Program: Average Award \$500K-2M

Non Profit:

- Frog Ferry: To date, provided a \$32M value
- Partners:
 - Neighborhood Association
 - Human Access Project

Private:

- Corporate Sponsorships
- Private Donors
- Ticket Fares at 50% of cost per seat

